

The Open Source Foundation of Choice in Europe With a global presence, reach and reputation

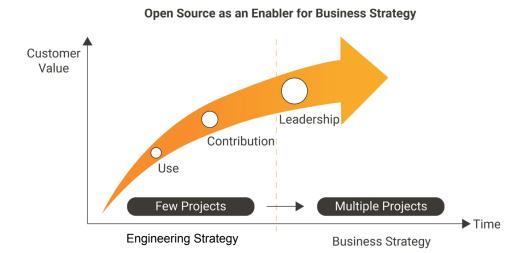
Eclipse Foundation AISBL is based in Brussels
Under EU-based laws and regulations and hosting code in Europe

Visit eclipse.org/europe





Open source as a strategic enabler



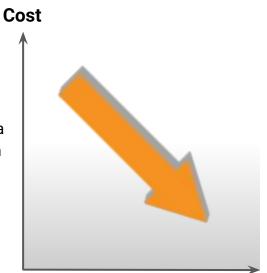
Participation in open source has emerged as a potent force for competitive advantage



The shifting impact of open source

Before:

Open source as a commoditization strategy (OSes, LAMP)

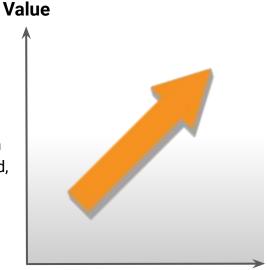


Open source participation

(# of projects, contributors, ecosystem participants, lines of code)

Now:

Open source is how innovation happens (Cloud, AI, Edge, IoT)



Open source participation



Different flavors of open source **GitHub** Single-Vendor **Open Source Open Source Foundation** Thriving developer community High quality code that solves complex problems **Ecosystem development and marketing services** to drive adoption and monetization Predictable processes and guidance to deliver large-scale innovation on a regular cadence Vendor-neutral governance model to support industry-wide collaboration

Business-friendly IP and licensing services to enable commercialization

Open Source as an enabler for fruitful business ecosystems



Competition Layer

Commercial Adopters focus resources on rapidly building differentiating features

Requirements & Use Cases

Value Line

Product-Ready Technologies



Collaboration Layer

Technology Producers jointly define roadmap and build core capabilities



Governance Layer

The Eclipse Foundation provides an open, vendor-neutral development environment to enable collaboration





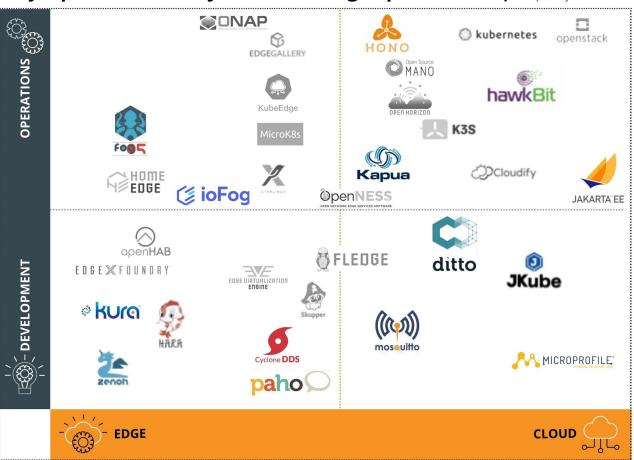
Innovation

- **→** Permissionless innovation
- → Innovation through integration
- → Far higher levels of experimentation

Key Open Source Projects in the EdgeOps Matrix

Color Logos Represent Eclipse Projects

The Eclipse EdgeOps Matrix





Few thoughts about Open Source and Open Standards

- Not the same meaning of the word "Open"
- Open Source and Open Standards are very much complementary
- Mature open source projects can be standardized
- Open Source reference implementations of standards are powerful to
 - Ensure interoperability
 - Foster adoption



Thank You!

DISRUPT IOT WITH OPEN SOURCE!

